

**From Dandelion 2017-2018 & 2019-2020 Sourcing Reports**

Origins	2017	Average	Notes	2018	Average	2019	Average	2020	Average	Total Xactions	# Years	Chain of custody
1 Belize	1	\$7,626	Maya Mountain	1	\$ 5,600	0	\$ -	0	\$ -	2	2	2 Maya Mountain > Uncommon > Dandelion
2 Bolivia	1	\$6,600	Alto Beni	0	\$ -	0	\$ -	0	\$ -	1	1	1 Not documented?
3 Brazil	0	\$ -		0	\$ -	1	\$ 8,000	0	\$ -	1	1	1 Prime Cacao > Meridian
4 Colombia	1	\$7,550	Tumaco	1	\$ 7,550	0	\$ -	0	\$ -	2	2	2 Cacao Hunters > Atlantic > Uncommon
5 Costa Rica	1	\$6,600	Hacienda Azul	1	\$ 6,613	1	\$ 6,600	0	\$ -	3	3	3 HA > Buena Nota > Buena Nota
6 Dominican Republic	3	\$5,491	SF de Macoris, Zorzal Estate, Zorzal Comunitario	1	\$ 5,960	1	\$ 5,760	1	\$ 5,760	6	6	4 Óko Caribe > Cacao del Bosque > Dandelion; Zorzal > Cacao del Bosque > Dandelion
7 Ecuador	4	\$7,013	Camino Verde, Costa Esmeraldas	2	\$ 7,525	4	\$ 7,108	3	\$ 7,307	13	4	4 Camino Verde > Agroarriba > Meridian; Costa Esmeraldas > Costa Esmeraldas
8 Guatemala	2	\$7,303	Cahabón	1	\$ 7,000	1	\$ 7,000	0	\$ -	4	3	3 Cacao Verapaz > Atlantic > Uncommon
9 Honduras	1	\$7,000	Wampu	1	\$ 8,000	1	\$ 8,100	0	\$ -	3	3	3 Cacao Direct > Cacao Direct > Dandelion
10 India	1	\$6,000	Anamalai	1	\$ 6,000	1	\$ 7,000	1	\$ 7,000	4	4	4 Regal > Regal > Meridian
11 Madagascar	2	\$5,513	Ambanja	1	\$ 5,650	1	\$ 6,460	0	\$ -	4	3	3 Åkesson > Åkesson > Dandelion
12 Sierra Leone	1	\$5,287	Gola Rainforest	1	\$ 6,600	0	\$ -	0	\$ -	2	2	2 Goal Rainforest > Twin Trading > Atlantic
13 Tanzania	1	\$6,440	Kokoa Kamili	0	\$ -	1	\$ 6,430	1	\$ 6,640	3	3	3 Kokoa Kamili > Kokoa Kamili > Meridian
14 Vietnam	0	\$ -		1	\$ 6,500	0	\$ -	0	\$ -	1	1	1 Marou > Marou > Dandelion
# of major origins	12			11		9		4				
# of transactions	19			12		12		6		49		
Total weight (MT)	165	100%		76	46%	96	126%	67	70%	406		
Total paid	\$ 1,047,368			\$ 500,310		\$ 637,390		\$ 467,065		\$ 2,652,133		
Avg price/MT	\$ 6,349			\$ 6,592		\$ 6,671		\$ 6,961		\$ 6,643		
Reported	\$ 6,349			\$ 6,592		\$ 6,982		\$ 6,887				

Prices are FOB not farm gate